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Pharmacy and  
Poisons Board

PHARMACY AND POISONS BOARD  
(PPB) (KENYA)

# 7<sup>th</sup> East **AFRICA** **PHARMA EXPO**

(formerly known as Kenya Pharma Expo)

An International exhibition  
on COMPLETE pharma manufacturing

**October 3 & 4, 2023**  
**KICC Nairobi KENYA**

**VENUE:**  
Kenyatta International  
Convention Centre (KICC)  
Nairobi KENYA

Concurrent Event:

7<sup>th</sup> East  
**AFRICA**  
**LAB EXPO**

(formerly known as Kenya Lab Expo)



Organized by:



GPE EXPO PVT. LTD.

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## Objective



- Strategic exposure of untapped potential of the pharma markets of East Africa
- To explore the new markets
- To accelerate the pharma manufacturing through exhibit of technology solution providers
- To showcase the strength of pharma manufacturing of East African region

## Significance of East African region pharma manufacturing markets



- Exploring business potential of the highly promising pharma manufacturing industry in region
- The pharma economy of the regional pharma manufacturing markets is rapidly growing
- Huge business potential to do business for long terms
- Serious & technically sound pharma professionals



## Exhibitors' Profile:

- **PROCESSING** Machineries  
(Tablet / Capsule / Injectable / Ointment / Powder - Dry Syrup)
- **PACKAGING** Machineries & Materials  
(Blister Machines, Filling / Packing / Labeling / Capping Machines, Labels, Aluminum / PVC Foils, Caps / Closures / Rubber Stoppers, and many more)
- **ANALYTICAL & BIOTECH** Lab  
Instruments, LIMS, Glassware, Lab Reagents & Consumables, Lab-ware, Spectrophotometry, Chromatography, and many more
- **API Manufacturing Plants & Equipments**
- **API, Pharma Bulk Actives, Excipients, Additives**
- **FORMULATIONS & Contract Manufacturing**
- **CLEANROOM & Utility Eqpts & Services** (HVAC, Partitions, AHU, Dehumidifiers)
- **WATER TREATMENT & Management Systems** (CIP / SIP, Filtration / Sterilization Plants)
- **PROJECT Consultants**
- **TURNKEY Contractors**
- **Trade ASSOCIATIONS & many more**

## Why to exhibit at EAST AFRICA PHARMA EXPO

- East AFRICA PHARMA EXPO an international exhibition on COMPLETE pharma manufacturing formally known as a KENYA PHARMA EXPO
- Launched in 2012, highly successful four editions as physical exhibitions at Kenya, one at South Africa in 2018 and OnLine edition of EAST AFRICA PHARMA EXPO in 2021.
- Bringing together the regional buyers and the technology solution providers
- Most effective and interactive forum to participate, connect, explore, resource and network
- Strong database of the industry
- Exhibition provides the scope to understand the buyers' need
- Live Technology Presentations to disseminate the latest trends and current practices in pharma manufacturing
- Ensure your participation to reach out with your prospective buyers










## About Africa Pharma Markets

East Africa: The Next Pharmaceutical Manufacturing Platform. Africa is the only pharmaceutical market where genuinely high growth is still achievable, value of Africa's pharmaceutical industry jumped to USD 28.56 billion in 2017 from just USD 5.5 billion a decade earlier. That growth is continuing at a rapid pace: we predict the market will be worth USD 56 billion to USD 70 billion by 2030. It is opportunistic for multinationals and pharmaceutical companies seeking new sources of growth as developed markets stagnate while patients will also gain access to medicines previously unavailable on the continent.

## EAST AFRICA PHARMA EXPO 2023: Salient Features

- Focusing EXCLUSIVELY the East African pharma manufacturing industries
- Organized by GPE Expo Pvt. Ltd., since 1997 engaged in organizing technology exhibitions worldwide EXCLUSIVELY for pharma manufacturing industry
- Meet the pharma trade professional / decision makers from East Africa pharma markets
- Trade Visitors who genuinely gear up the trade with technologies
- Most affordable participation tariff ensures control on unexpected expenses

### Focused Markets:

	BURUNDI
	DRC
	ETHIOPIA
	KENYA
	RWANDA
	TANZANIA
	UGANDA

### Focused Industry:

PHARMACEUTICALS  
API  
BIOTECH  
NEUTRACEUTICALS  
COSMETICS  
BEVERAGE



### Buyers' Profile:

- CEO & Top Management
- Corporate Management
- Drug Regulatory Authorities
- Manufacturing / Production Officers
- QA, QC and Research
- Pharmacists
- Contract Manufacturers
- Plant Management
- Plant Engineering
- Maintenance Engineering
- Vender Development & Purchase
- Compliance & Regulatory
- Warehousing & Supply Chain
- Equipment, Machinery Manufacture, Suppliers & Distributors
- Drug Stores
- API Importers
- Formulation Importers

# BUSINESS WITH BUYERS AND PHARMA MANUFACTURERS FROM EAST AFRICA

## BURUNDI

The pharmaceutical manufacturing sector in Burundi, a small landlocked nation in East Africa, is still in its infancy. Burundi has a small number of pharmaceutical manufacturing businesses, the most of which are tiny businesses that create generic medications, vitamins, and herbal supplements.

Despite these difficulties, the Burundian government has taken action to promote the pharmaceutical sector by putting policies and rules in place to guarantee the quality and safety of medications.

To enhance the pharmaceutical industry, the nation has partnered with international organisations including the World Health Organization (WHO) and the United Nations Development Programme (UNDP).

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## DRC

The Democratic Republic of Congo (DRC) is a vast country in Central Africa with a population of over 100 million people. The pharmaceutical manufacturing industry in the DRC is still in its early stages of development, with the majority of essential medicines being imported from abroad.

According to the World Bank, there are only a few pharmaceutical manufacturing companies operating in the country. These companies produce a limited range of products, including generics and some essential medicines, but they face challenges such as limited access to finance, inadequate infrastructure, and a shortage of skilled labour.

The DRC government has identified the pharmaceutical sector as a key area for growth and has implemented policies and initiatives to encourage investment in the industry. For instance, the government has established the National Drug Policy and is working to improve the regulatory environment for the industry through the National Pharmacy Council.

In recent years, there have been some positive developments in the pharmaceutical manufacturing industry in the DRC. For example, the country's first-ever anti-retroviral (ARV) manufacturing facility was established in Kinshasa in 2020, in partnership with a South African pharmaceutical company. This facility is expected to help reduce the cost of ARVs in the country and improve access to treatment for people living with HIV/AIDS.

## ETHIOPIA

Ethiopia has one of the fastest-growing economies in Africa, and one of the industries that the government is focused on to boost economic growth and increase access to healthcare is pharmaceutical production. Over the last several years, the country has made considerable gains in strengthening its pharmaceutical industry.

More than 20 pharmaceutical manufacturing enterprises are already functioning in Ethiopia, producing a wide range of pharmaceuticals such as generic medications, antibiotics, and HIV/AIDS antiretroviral therapies. Ethiopia's pharmaceutical industry is centred mostly on Addis Abeba.

The Ethiopian government has also set laws and regulations to assure the quality and safety of medications manufactured in the nation to further encourage the expansion of the pharmaceutical sector. Furthermore, the government has collaborated with international organisations such as the World Health Organization (WHO) to increase the accessibility and cost of vital medications.

To summarise, Ethiopia's pharmaceutical manufacturing business is expanding, with the government taking initiatives to assist local producers and enhance public access to quality medications.

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## KENYA

Kenya is one of the largest economies in East Africa and is considered a hub for pharmaceutical manufacturing in the region. The country has a well-developed pharmaceutical industry, with several local and international companies operating in the sector.

The pharmaceutical industry in Kenya produces a wide range of products, including generic medicines, vaccines, antiretroviral drugs for HIV/AIDS, and over-the-counter medicines. The industry is mainly concentrated in the capital city, Nairobi, but there are also manufacturing facilities in other parts of the country.

To address these challenges, the Kenyan government has implemented policies and regulations to ensure the quality and safety of medicines produced in the country. The government has also established partnerships with international organizations such as the World Health Organization (WHO) to improve access to essential medicines and combat the spread of counterfeit medicines.

In recent years, the Kenyan government has also provided



# BUSINESS WITH BUYERS AND PHARMA MANUFACTURERS FROM EAST AFRICA

incentives and support to local pharmaceutical manufacturers to encourage investment and growth in the sector. As a result, the pharmaceutical industry in Kenya has experienced significant growth in recent years and is expected to continue to expand in the future.

In summary, the pharmaceutical manufacturing industry in Kenya is well-developed, with several local and international companies operating in the sector. The government has implemented policies and regulations to ensure the quality and safety of medicines produced in the country, and has also provided support to local manufacturers to encourage growth in the sector.

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## RWANDA

According to the Rwanda Development Board (RDB), Rwanda's pharmaceutical sector has grown at an average annual rate of 11% since 2010. Domestic pharmaceutical manufacturing now fulfils around 30% of the country's need for vital medications. The remainder is fulfilled by imports.

Rwanda has various pharmaceutical manufacturing enterprises, including Rwandapharm, PharmaLab, and Cooper Pharma, among others. In 2019, Rwanda welcomed the opening of a new state-of-the-art pharmaceutical manufacturing plant, the Africa Improved Foods (AIF) factory, which would create fortified nutritious items for the local and regional markets.

Rwanda's government has made initiatives to help the pharmaceutical business flourish, such as granting incentives to investors, fostering research and development, and developing infrastructure. For example, the government has invested in the development of a new pharmaceutical factory in Kigali, which will produce high-quality medications for the local and regional markets.

Rwanda joined the African Union's Pharmaceutical Manufacturing Plan for Africa (PMPA) in 2020, with the goal of promoting local manufacture of important medicines, reducing the continent's reliance on imported medications, and creating job opportunities.

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## TANZANIA

Tanzania is a large country located in East Africa, with a population of over 60 million people. The pharmaceutical manufacturing industry in Tanzania is still in the early stages of development, with most of the country's essential medicines being imported from abroad. However, the government of

Tanzania has identified the pharmaceutical sector as a key area for growth and has implemented policies and initiatives to encourage investment in the industry.

According to the Tanzania Food and Drugs Authority (TFDA), there are currently over 20 pharmaceutical manufacturing companies operating in the country. The majority of these companies are local firms producing a range of products, including generics, vaccines, and herbal medicines.

In recent years, the Tanzanian government has taken steps to improve the regulatory environment for the pharmaceutical industry. For instance, the government has implemented the Electronic Regulatory System (ERIS), which streamlines the registration of medicines and improves the transparency of the regulatory process.

The Tanzanian government has also invested in improving the infrastructure and facilities for the pharmaceutical industry. For instance, the country's National Health Laboratory has been expanded and modernized to meet international standards for quality testing of medicines.

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## UGANDA

Uganda is a landlocked East African country with a population of about 45 million people. Uganda's pharmaceutical manufacturing business has grown substantially in recent years, mainly to the government's attempts to enhance local production of important medications and reduce the country's dependency on imported drugs.

According to the Uganda Manufacturers Association (UMA), the country now has approximately 20 pharmaceutical manufacturing enterprises. These businesses manufacture a variety of goods, including generics, vaccines, and herbal medications.

Uganda's government has developed laws and efforts to stimulate investment in the pharmaceutical business, such as tax breaks and investments in R&D. The Uganda Investment Authority (UIA) assists investors wishing to develop pharmaceutical manufacturing enterprises in the nation with business registration, licencing, and licences.

The government has also taken initiatives in recent years to enhance the regulatory environment for the pharmaceutical business. The National Drug Authority (NDA) is in charge of assuring the safety, quality, and efficacy of pharmaceuticals in Uganda and has undertaken a number of initiatives to increase industry regulation.



## Some of the exhibiting companies at Kenya Pharma Expo 2018 & 2021

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| <ul style="list-style-type: none"> <li>• 4MANUFACTURING.COM - SOUTH AFRICA</li> <li>• AAPL SOLUTIONS - INDIA</li> <li>• ACCUPACK ENGINEERING PVT. LTD. - INDIA</li> <li>• ACE PROCESS EQUIPMENT PVT. LTD. - INDIA</li> <li>• ACE TECHNOPACK LLP - INDIA</li> <li>• ADAM FABRIWERK PVT. LTD. - INDIA</li> <li>• ADAMUS - POLAND</li> <li>• AEROFILL - UK</li> <li>• ALLMAG INDUSTRIES - SOUTH AFRICA</li> <li>• ALLYONE ENVIRONMENTAL TECHNOLOGIES INDIA PVT. LTD. - INDIA</li> <li>• AMBICA PHARMA MACHINES PVT. LTD. - INDIA</li> <li>• AMI POLYMER PVT. LTD. - INDIA</li> <li>• AMICRON CLEANTECH PVT. LTD. - INDIA</li> <li>• ANCHOR MARK PVT. LTD. - INDIA</li> <li>• ARBES TOOLS PVT. LTD. - INDIA</li> <li>• ASIAN PHARMA EQUIPMENTS - INDIA</li> <li>• ATMAN PHARMACEUTICALS - INDIA</li> <li>• AUTOPACK - THAILAND</li> <li>• basan South Africa - SOUTH AFRICA</li> <li>• BHARAT COATS - INDIA</li> <li>• BORGO COSTRUZIONI MECCANICHE SRL - ITALY</li> <li>• BRADMAN LAKE GROUP - UK</li> <li>• BREVETTI - ITALY</li> <li>• CADMACH MACHINERY CO., PVT. LTD. - INDIA</li> <li>• CENTURY PHARMACEUTICALS LTD. - INDIA</li> <li>• CHEMPHARM INDUSTRIES PVT. LTD. - INDIA</li> <li>• CHOCOTECH - GERMANY</li> <li>• CIP MACHINERIES PVT. LTD. - INDIA</li> <li>• COSMOSTAR - TAIWAN</li> <li>• DOCKWEILER AG - GERMANY</li> <li>• DOSHI CONSULTANTS PVT. LTD. - INDIA</li> <li>• DOTT BONAPACE - ITALY</li> <li>• DUMOULIN - FRANCE</li> <li>• DYNA FILTERS PVT. LTD. - INDIA</li> <li>• EASYSNAP - ITALY</li> <li>• ENDOLINE - UK</li> <li>• ESCO TECHNOLOGIES (PTY) LTD. - SOUTH AFRICA</li> <li>• ESTEC LTD. - KENYA</li> <li>• FABLAB ENGINEERING INDIA PVT. LTD. - INDIA</li> <li>• FABTECH TECHNOLOGIES INTERNATIONAL LTD. - INDIA</li> <li>• FABTECH TECHNOLOGIES PVT. LTD. - INDIA</li> <li>• FABTECH TURNKEY PROJECTS LLP - INDIA</li> <li>• FALCON MACHINERIES - INDIA</li> <li>• FETTE COMPACTING GMBH - GERMANY</li> <li>• FLUIDPACK - INDIA</li> <li>• FLUX-GERÄTE GMBH - GERMANY</li> </ul> | <ul style="list-style-type: none"> <li>• FORMPAK (PTY) LTD. - SOUTH AFRICA</li> <li>• FRIENDS ENGINEERING CORPORATION - PAKISTAN</li> <li>• FUTURISTIC PACKAGING PVT. LTD. - INDIA</li> <li>• GALAXY SIVTEK - INDIA</li> <li>• GLATT GMBH - GERMANY</li> <li>• HA NOI CPC1 PHARMACEUTICAL JOINT STOCK COMPANY - VIETNAM</li> <li>• HARRO HÖFLIGER VERPACKUNGSMASCHINEN GMBH - GERMANY</li> <li>• HAYSEEN FLEXIBLE SYSTEMS - UK</li> <li>• HELIOS CONCREW PVT. LTD. - INDIA</li> <li>• HVAX TECHNOLOGIES PVT. LTD. - INDIA</li> <li>• IMPACT LABS PVT. LTD. - INDIA</li> <li>• INDU IONPURE - HIGH PURITY WATER SYSTEM - INDIA</li> <li>• INNOVATIVE ENGINEERS - INDIA</li> <li>• INTEGRATED CLEANROOM TECHNOLOGIES (P) LTD. - INDIA</li> <li>• IRM ENTERPRISES PVT. LTD. - INDIA</li> <li>• JD PHARMA CONSULTANTS PVT. LTD. - INDIA</li> <li>• KARNAVATI ENGINEERING LTD. - INDIA</li> <li>• KBW PACKAGING - UK</li> <li>• KEVIN PROCESS TECHNOLOGIES PVT. LTD. - INDIA</li> <li>• KONARK MACHINE TOOLS - INDIA</li> <li>• KRUGER AND SALECKER - GERMANY</li> <li>• LONGFORD INTERNATIONAL - UK</li> <li>• LOTUS TECHNICALS PVT. LTD. - INDIA</li> <li>• MACHIN FABRIK INDUSTRIES PVT. LTD. - INDIA</li> <li>• MAHIKA PACKAGING (INDIA) LTD. - INDIA</li> <li>• MARCHESINI - ITALY</li> <li>• MARDEN EDWARDS - UK</li> <li>• MASTECH MACHINERY - INDIA</li> <li>• MAZZONI - ITALY</li> <li>• MECHMAARK FILTECH INDIA PVT. LTD. - INDIA</li> <li>• MEDISEAL GMBH - GERMANY</li> <li>• MEENAXY PHARMA PVT. LTD. - INDIA</li> <li>• MERRIL PHARMA PVT. 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LTD. - INDIA</li> <li>• PARLE GLOBAL TECHNOLOGIES PVT. LTD. - INDIA</li> <li>• PEAK AFRICA (PTY) LTD. - SOUTH AFRICA</li> <li>• POLMON INSTRUMENTS PVT. LTD. - INDIA</li> <li>• PRAJ HIPURITY SYSTEMS - INDIA</li> <li>• PRATHAM TECHNOLOGIES PVT. LTD. - INDIA</li> <li>• PROBST &amp; CLASS - GERMANY</li> <li>• PROMOLAB (PTY) LTD. - SOUTH AFRICA</li> <li>• R. S. FOILS PVT. LTD. - INDIA</li> <li>• RACHANA OVERSEAS INC - INDIA</li> <li>• RAJA TRADELINKS PVT. LTD. - INDIA</li> <li>• RAKSHIT DRUGS PVT. LTD. - INDIA</li> <li>• REITECH SA / EXCELLENCE UNITED - SOUTH AFRICA</li> <li>• S K PHARMA MACHINERY PVT. LTD. - INDIA</li> <li>• SAAN ENGINEERS PVT. LTD. - INDIA</li> <li>• SEPARATIONS - SOUTH AFRICA</li> <li>• SERAC - FRANCE</li> <li>• SHAH TC - INDIA</li> <li>• SHAWPACK - UK</li> <li>• SHUBHAM AUTOMATION PVT. 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Contact for more information:

Email: [mail@AfricaPharmaExpo.com](mailto:mail@AfricaPharmaExpo.com) • Mobile: +91.89801.63333 • What's App: +91.80004.81114

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